

## Clarion Wealth Planning Bringing financial planning to life



### Bringing financial planning to life.

Clarion are pioneers in the field of true lifelong financial planning. They offer a very high standard of service to seriously wealthy individuals, with a strong and distinctive focus on helping clients make the most of their wealth in the here and now, while taking good care of their long-term financial future.

When they came to us on a recommendation, they were looking for a rebrand that would connect on an emotive level, as well as a rational one, with this demanding target audience, and strongly convey the bespoke, boutique nature of their offering.

Our starting-point was creating a powerful brand proposition, putting the focus on Clarion's role in helping clients enjoy the fruits of their success, through "true lifelong financial planning for the serious business of life".

### Creating a luxury brand feel.

In terms of look and feel, we wanted to create a luxury brand feel for Clarion. More specifically, our aim was to convey an air of long established stability, to help inspire the sense of certainty and confidence that come with knowing your wealth is in the most expert hands.

The brand mark icon we created is subtly packed with beautifully illustrated details designed to help provide this reassurance. Corn sheaves suggest harvest, and labour's well deserved rewards, while also serving as a symbol to underline provenance, as a symbol of Clarion's home county of Cheshire. The compass hints at planning, and

well directed journeys. And of course the war-trumpets represent the firm's name, while also bringing to mind cut-through and clarity.

### Blending past, present and future.

Juxtaposed with this heritage-focused mark, the logotype is strikingly clean and contemporary. And the richness of the key colours we chose - amethyst and gold - further strengthens the satisfying sense of a long established brand completely at home in the modern world. In terms of visual language, we went for highly emotive black-and-white photography, bringing alive the brand promise of helping clients to enjoy what matters most in their lives. Finally, in headlines and copy, we set out to find playful ways to put Clarion's own spin on the conventional language of financial planning, inviting clients, for example, to "plan to have no plan" or to "invest in yourself". . . in order to get the most from "the serious business of life".

*"Dana and the team at Neon worked tirelessly to create a new brand positioning that we now feel truly reflects the essence of our business. Their combination of creativity and commercial sense has also produced a brand identity and website that not just looks wonderful, but is already attracting new clients and potential new staff to the fold."*

**RON WALKER**  
Founder  
Clarion Wealth Planning

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