

Butler & Parker Naming & brand identity



Making driving more companionable...

Nothing we enjoy more than a start-up with a really fresh new business idea. And this one really seemed to have lot of mileage. The team behind it were planning to launch a “companion driver” service – i.e. just call for a smart liveried car, driven by a friendly fully vetted individual, who will be happy to accompany you and help as necessary, wherever you want to go.

The main target audience for the service was affluent older people, who might appreciate being driven to, say, a doctor’s appointment or on a shopping trip, by someone entirely trustworthy and very personable. But the client team also believed that, over time, many other potential users would discover the benefits of the service.

First, we needed a name for the new brand. And we set off in search of something that would give the service a dependable and established air. After exploring a good few alternatives, we came up with Butler & Parker: a little bit Downton, a little bit Thunderbirds – and a whole lot upscale and reassuring.

From the name, emerged the rather elegant logo graphic: two gloves – a butler’s glove and a chauffeur’s – forming a pair of wings intended to signify the freedom enjoyed by users of the service.

And then we went to work on the identity, mostly using understated black and white, to give a discreetly smart

but unshowy feel to communications and also the cars themselves, but chucking in a little splash of pink, to keep things interesting.

As well as all the stuff you might expect us to have done, like applying the identity to the website and stationery, we also helped the client prepare presentations articulating the potential of the new brand to banks and other potential investors. And, gratifyingly, the feedback we received suggested that the strength and confidence of our work played an important part in helping the Butler & Parker, Companion Drivers secure the funding it was looking for...

Kind words...

“Neon don’t do those overblown dog-and-pony shows. Instead, they listen, closely and intelligently, to your vision for the new enterprise, ask you a few lethally-simple questions that go to the heart of the matter...”

DAVID MCLAREN
Chairman
Butler & Parker

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PROJECT SUMMARY

Naming
Brand identity
Vehicle livery
Stationery & forms
Digital templates
Investor presentations

